

Derderian Consulting Services

<https://dcs.business/>

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Overview of Services

- Operational Excellence for small and medium
- Business Coaching
- Leadership Development and Employee Training
- Assess underlying problems based on the symptoms the business suffers
- Optimize efficient business processes from a systemic approach
- Develop strategies through structure that is replicable and scalable
- Provide creative and unique methodologies based on specific needs and goals
- Ensure cohesive vision for the business
- Manifest a culture that aligns with the mission
- Cultivate relationships both internally and externally

Here are some common Symptoms to look for and sample Solutions we implement:

- Inefficient processes or lack thereof
 - Create or refine SOPs and/or Policies and Procedures
 - Organizational structure
 - Define roles, duties, and responsibilities
- Poor management
 - Improving staffing needs
 - Standardized training of staff and employees
 - Payment structure for staff and owners
 - Proper pricing for services and/or products based on market analysis, value, quality, etc.
- Lack of, or poor use of technology
 - Implementing hardware to unify and streamline workflow
 - Software utilization to optimize or standardize information input and access
 - Security analysis ensure proper flow and handling of data
- Business isolation
 - Build their network to connect with community and customer
 - Collaborate with other business for marketing strategy
 - Know when to outsource labor
 - Create, foster, and nurture relationships with referral partners and affiliates

Let us help transform your business so you can STOP WORKING for your business and make your business WORK FOR YOU!